

BLOEMFONTEIN BANTU AND COLOURED PEOPLE'S DIRECTORY.

19, Marabastad Location,
Bloemfontein, O.F.S.
10th June, 1935.

C16

Mr. A.W.G. Champion,
General Secretary, I.C.U. yase Natal,
261, Grey Street,
DURBAN, Natal.

Dear Mr. Champion,

I have not ^{/heard} ~~heard~~ from or about you for a long time. I am writing post haste to ask you to further extend your liberal kindness to me as you did in the past as you are the only Bantu leader in whom I have so much faith. I am asking you to consider the advisability of once more assisting me to get rid of as many copies of the above directory with a view to wiping off my printing charges so as to facilitate my arranging for publication the 2nd edition. I propose that you assist me in this way: You send me £1 or more and if its the latter (£1) then on receipt of same I mail you 8 copies to be sold either by you or an agent you may appoint for the purpose (and I have no doubt that the book ought to sell well especially when members of the organisation will read your auto-biography). With the 8 copies you recover your £1. By that time you have already fairly judged as to the prospects of more sales. Then you send another £1 for the next lot (another 8 copies) and we may continue in that way. Your commission will be 6d for each copy sold and you can deduct same in getting more copies. Comrade, I trust you will come in this way and shall accept your kind services with considerable interest. I shall later send you much valuable material in Durban for publication.

With

*N. B. I have knocked down the price of the book to 2/6.
Enclosure: Specimen for Director*

? by J. B. Mancoe

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