

MR. MINISTER, YOUR EXCELLENCIES, MR. PRESIDENT, MR. KLOPFER, GENTLEMEN:

THIS EVENING, MINE IS THE HONOUR OF REPLYING TO THE TOAST "THE ^{bl. sch.} GUESTS". *I would like to apologise for the absence of the Mayor & myself in person.*

IT IS SAID "MANNERS MAYKETH MAN", AND ON THIS OCCASION I MUST MIND MINE, AND BE CAREFUL NOT TO CONTRADICT OUR HOSTS WHEN THEY THANK US, AND SAY WE HAVE CONFERRED AN HONOUR ON THEM BY BEING PRESENT TONIGHT, FOR WE MOST CERTAINLY FEEL THE PRIVILEGE TO BE OURS IN HAVING BEEN INVITED - ONE WE SHALL BE MOST HAPPY TO REPEAT.

^eONS IS U DANKBAAR VIR DIE HARTLIKHEID ~~VAN DIE HEILDRONK WAT U~~
~~INGESTEL HET EN VIR U GULHARTIGE GASVRYHEID.~~ EN AS DIT DIE TOETS IS VAN 'N
GASHEER DAT SY GASTE TUISVOEL, DAN VERDIEN U HIERDIE BENAMING WANT ONS HET
HIERDIE AAND TERDEë GENIET.

WE/...

WE ARE MOST APPRECIATIVE OF YOUR POLITE REMARKS, MORE SO IN VIEW OF THE FACT THAT SOME OF US ARE KNOWN TO BE ASSOCIATED WITH GOVERNMENT DEPARTMENTS AND LOCAL AUTHORITIES. IT HAS JUST OCCURRED TO ME, AND THIS, I MAY SAY, IS THE MEREST SUSPICION, THAT PERHAPS AT OTHER TIMES YOUR REMARKS AND THOUGHTS OF US MIGHT NOT BE QUITE SO POLITE, ESPECIALLY WHEN YOU COME UP AGAINST THE THREE Rs - RULES, REGULATIONS AND RED-TAPE, WHICH DO NOT ALWAYS MAKE FOR LUCIDITY AND SIMPLICITY. I AM REMINDED OF A NAVY STORY WHICH ILLUSTRATES THIS. CERTAIN WARHEADS HAD TO BE CAREFULLY STORED, AND THE FOLLOWING INSTRUCTION WAS GIVEN:

IT IS NECESSARY FOR TECHNICAL REASONS THAT THESE WARHEADS SHOULD BE STORED UPSIDE DOWN, THAT IS, WITH THE TOP AT THE BOTTOM AND THE BOTTOM AT THE TOP. IN ORDER THAT THERE MAY BE NO DOUBT AS TO WHICH IS THE BOTTOM

AND/...

AND WHICH IS THE TOP, FOR STORAGE PURPOSES, IT WILL BE SEEN THAT THE BOTTOM OF EACH WARHEAD HAS BEEN LABELLED WITH THE WORD TOP. NOW, COULD ANYTHING BE CLEARER OR MORE SIMPLE THAN THAT? WHAT WOULD YOU HAVE HAD THEM WRITE, THIS SIDE UP - HOW PROSAIC - HOW LACKING IN IMAGINATION - HOW BUSINESSLIKE!

we had no pleasure of the fact for the sake

MR. PRESIDENT, IT WAS SUGGESTED TO ME AFTER THE FUNCTION LAST NIGHT THAT THE FIGURES I HAD QUOTED REGARDING YOUR CONTRIBUTION TO THE NATIONAL ECONOMY AND WAGES PAID WERE INCORRECT, AND INDICATED INDUSTRY OPERATED AT A HUGE LOSS. MR. PRESIDENT, I AM EMPHATIC THAT THE FIGURES QUOTED WERE CORRECT: WHAT MANY DELEGATES DID NOT REALISE WAS THAT MR. DRAKE, THE RECEIVER OF REVENUE, WAS PRESENT - SO DON'T SAY I AM NOT ON YOUR SIDE. IF THE FIGURES I QUOTED GIVE YOU TROUBLE WITH YOUR BANKERS, PLEASE

SEE ME AFTERWARDS, AND I CAN LET YOU HAVE THE FIGURES FROM THE OTHER SET OF BOOKS!

MR. PRESIDENT, IN THE NAME OF THE GUESTS I THANK YOU FOR AN ENJOYABLE EVENING.

November 6, 1968.

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CHAMBER OF INDUSTRIES:

Reply to the toast of "The Guests".

This evening mine is the honour of replying to the toast "The Guests".

It is said "Manners mayketh Man", and on this occasion I must mind mine, and be careful not to contradict our hosts when they thank us, and say we have conferred an honour on them by being present tonight, for we most certainly feel the privilege to be ours in having been invited - one we shall be most happy to repeat.

We are obliged for the warmth of your toast, and for your generous hospitality of which it marks the close, and if the test of a good host is the enjoyment of his guests, then you may claim that title, for we have enjoyed ourselves full well.

We are most appreciative of your polite remarks, more so in view of the fact that some of us are known to be associated with Government Departments and Local Authorities. It has just occurred to me, and this, I may say, is the merest suspicion, that perhaps at other times your remarks and thoughts of us might not be quite so polite, especially when you come up against the three Rs - Rules, Regulations and Red-tape, which do not always make for lucidity and simplicity. I am reminded of a navy story which illustrates this. Certain warheads had to be carefully stored, and the following instruction was given.

It is necessary for technical reasons that these warheads should be stored upside down, that is, with the top at the bottom and the bottom at the top. In order that there may be no doubt as to which is the bottom and which is the top, for storage purposes, it will be seen that the bottom of each warhead has been labelled with the word TOP.

Now, could anything be clearer or more simple than that? What would you have had them write, THIS SIDE UP - how prosaic - how lacking in imagination - how businesslike!!

Mr. President, it was suggested to me after the function last night that the figures I had quoted regarding your output and wages paid were incorrect, and indicated Industry operated at a huge loss. Mr. President, I am emphatic that the figures quoted were correct: what many delegates did not realise was that Mr. Drake, the Receiver of Revenue, was present. If the figures I quoted give you trouble with your Bankers, please see me afterwards, and I can let you have the figures from the other set of books!

Mr. President, in the name of the guests I thank you.

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