

P26.b

SUN LIFE ASSURANCE COMPANY
OF CANADA.

2.

Attached you will find details of a problem which confronts nearly every man, married or otherwise, in the world.

If the whole problem does not apply to you, at least a portion of it will certainly be applicable in your case.

Your interview with me will place you under no obligation whatsoever, but will assist me in presenting to you, in writing, the complete answer to your particular problem.

My sincere desire is to be of service to you and I look forward to meeting you early next week.

Yours sincerely,

Lucien Thane

P.S. For the convenience of your reply I enclose stamped addressed envelope.

P R O B L E M

Husband aged 35, wife aged 31, and two children - Boy aged 8,
Girl aged 6 - require protection of Life Assurance as under:-

- (1) CLEAN-UP FUND: £250.
To be used to take care of outstanding current bills,
so as to leave a clean financial slate for the widow.
- (2) MORTGAGE CANCELLATION FUND: £1250.
To lift the mortgage and leave the family a clear
title to an unencumbered home.
- (3) FAMILY INCOME: £35 p.m.
£35 per month for one year, thereafter £25 per month £25 "
until youngest child reaches the age of 21. To be
followed by an income of £10 per month to his wife £10 "
for as long as she lives.
- (4) UNIVERSITY EDUCATION: £200.
£50 a year for 4 years to provide University
Education for son when he reaches age 18.
- (5) RETIREMENT INCOME: £.....
In the event of the husband surviving to age 60,
a living income to be provided for himself and his
wife for the rest of their lives.

How can this best be achieved?

LET ME TELL YOU !

personal - business ventures

18 NOV. 1938

72 Good Street
Sophiatown
Johannesburg

Dr A. B. Xuma,

Dear Sir,

I have received your letter of 17th inst, and all the contents were well understood by me, so I am hereby inform you that all the payment of Rent Rooms up to the end of October 1938 has been handed to Howard Pim & Hardy.

yours faithfully



personal matters - business

Telephone 33-5958.

S. O. M. A. (Pty.) Ltd.

40 Commercial Exchange Buildings,

Main Street,

Johannesburg.

11th. November, 1938.

NOTICE IS HEREBY GIVEN that the Annual General Meeting of Shareholders of S. O. M. A. (PROPRIETARY) LIMITED will be held at the offices of the Company 607, SURREY HOUSE, c/o RISSIK AND COMMISSIONER STREETS, Johannesburg on Saturday 19th. November 1938 at 11 am. for the following purposes:-

- (1) To receive and approve the Balance Sheet and Accounts at 30th. June 1938
- (2) To appoint an Auditor for the ensuing year.
- (3) To consider, and if approved of, adopting certain proposals which have been submitted to the Company by one of its members in connection with the extension of the sale of the Company's products to natives residing outside the Mine Compounds, with the object of increasing the Company's revenue.

The proposals referred to are at the Company's offices for inspection of all shareholders.

- (4) To transact such other business as may be transacted at an Ordinary General Meeting.

BY ORDER OF THE BOARD

R. Bydd Courts.

Secretary

607, Surrey House,
JOHANNESBURG.

personal matters;

H. W. VORENBERG & CO.

(PROPRIETARY) LIMITED.

WHOLESALE & COMMERCIAL STATIONERS.

ENGRAVERS.

PRINTERS.

LITHOGRAPHERS.

TWINLOCK HOUSE.

5, RISSIK

~~10~~ *Street South.*

Johannesburg.

19th November, 1938.

TEL. ADD. "LITHO."

P.O. BOX 549.

TELEPHONES 33-4916 (2 LINES).

/BP.

Dr. A. B. Xuma.
104, End Street,
cor. End & Bree Streets,
JOHANNESBURG.

Dear Sir,

We beg to enclose herewith proof, kindly O. K.
and return at your early convenience.

Yours faithfully,

For H. W. VORENBERG & CO. (PTY) LTD.

B. Pope

Personal

Angosbo

28. 7. 38

Ju Rui Esp

Sir

I thank you for the
remittance of L4 & will talk to
Mr Letoba. I beg to remain

I am truly yrs
Ben Xuma.

Personal - business venture

9th August, 1938.

Mr. S. Lethoba,
72, Good Street,
Sophiatown.

Dear Sir,

Dr. A. B. Xuma.

With reference to previous correspondence I regret to note that you are still in arrear for May, June, July and August rental, and must request you to forward me the sum of £24. without delay. Failing immediate payment I shall be obliged to report this matter to Mr. Ben Xuma.

Yours faithfully,

personal matters - business

HOWARD PIM & HARDY,
CHARTERED ACCOUNTANTS (S. A)

POSTAL ADDRESS:
P. O. BOX 1331, JOHANNESBURG.
TELEPHONE 33-3019.

TELEGRAMS AND CABLES:
"PANDLOSS"

HOWARD PIM, C. B. E. (DECEASED).
JOHN LAWTON HARDY, O. B. E.
JAMES KEIR.
G. H. R. EDMUNDS. (A. S. A. A.)
STANDARD BANK CHAMBERS,
KIMBERLEY.
LONDON AGENTS:
WOODTHORPE, BEVAN & Co.
LEADENHALL BUILDINGS, E. C.

*Exploration Buildings,
Johannesburg.*
SOUTH AFRICA.

4th November, 1938.

Dr. A. B. Xuma,
104, End Street,
Doornfontein.

Dear Sir,

We enclose a cheque from the Telephone
Manager for £2., being a refund of the amount overpaid,
together with an account from the City of Johannesburg
for the maintenance of a grave plot.

Yours faithfully,
Howard Pim Hardy

Enclosure.

BARCLAYS BANK (DOMINION, COLONIAL AND OVERSEAS)

WITH WHICH IS AMALGAMATED

THE NATIONAL BANK OF SOUTH AFRICA LIMITED.

ALL LETTERS TO BE
ADDRESSED
TO THE MANAGER

P.O. BOX No. 5745.

TELEGRAPHIC ADDRESS:
"ESCARPMENT."

personal matters - business

COMMISSIONER STREET EAST,

Johannesburg,

TRANSVAAL.

10th November, 1938.

Dr. A.B.Xuma,
104 End Street,
DOORNFONTEIN,
Johannesburg.

Dear Sir,

We thank you for your letter of the 9th instant and note that you are again operating on your account. We shall be pleased if you will advise us whether you require the Power of Attorney in favour of Mr. J. Montague Pim to be cancelled.

Yours faithfully,


MANAGER.

personal matters - business

P.O. Box 2013.

TELEGRAMS: C/O "SUNBEAM."

TELEPHONE 33-8147.

SUN LIFE ASSURANCE COMPANY OF CANADA.

(INCORPORATED AS A LIMITED COMPANY IN 1866).

JOHANNESBURG BRANCH.

LUCIEN FRANCK,
REPRESENTATIVE.

Member:

Macaulay Club.

Life Assurance Representatives
Association of South Africa.

The Marks of Efficiency in Life
Assurance.

3, Frere Road,

Parktown West. Phone 44-1900.

128-130 Corporation Buildings,
Rissik & Commissioner Streets,

FIRST FLOOR, AEGIS BUILDING,
CORNER OF COMMISSIONER AND LOVEDAY STREETS,

(Opposite Bank Club)

JOHANNESBURG.

10th November, 1938.

Dr. A.B. Xuma,
104 End Street,
DOORNFONTEIN.

*Replied to
24/11/38*

Dear Dr. Xuma,

Most Professional men have little or no time to give
to their own financial affairs.

The same can be said of the ordinary business man who
has no time to give to the question of his own health
or of acquiring any knowledge of medicine and its uses.

We have, consequently, in every walk of life, experts
whose business it is to be of service to their fellow
men along their respective lines.

My object in writing to you is to arrange for an
interview sometime next week, at your convenience, to
give you details of my "Planned Assurance Estate" idea.

Most men buy Life Assurance without any definite object
in so doing, and, as the years roll on they buy more and
more but still without a defined objective, excepting
that from their point of view it is putting money away
and creating some form of protection for their
Dependents or for their own old age.

Attached /..

Life
Assurances.

Life
Endowments.

Pensions and
Annuities.

Partnership
Protection
Policies.

Family
Income
Guarantees.

Educational
Policies.

House
Bonds
Protection
Policies.

Collection Number: AD843

XUMA, A.B., Papers

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