#### A NEEDS ANALYSIS BASED ON TECHNOLOGY

- 1. DEFINITION tech = the knowledge of processes.
  -transform raw underial into finished product
- 2. FACTORS CONTRIBUTING
  TO ECONOMICAL GROWTH
- 3. TRENDS OF THE 1990s
- 4. TECHNOLOGICAL ABILITIES
- 5. MULTIPLIER-EFFECT
- 6. DUAL APPLICATION OF TECHNOLOGY

#### TECHNOLOGY

TECHNOLOGY CAN BE DEFINED AS THE KNOWLEDGE OF PRO-CESSES

THESE PROCESSES ARE KNOWN
THROUGH THE SPECIFICATION
OF THE SEQUENTIAL STEPS TO
TRANSFORM RAW MATERIALS
INTO FINISHED PRODUCTS
WITHIN THE CONSTRAINTS OF
PHYSICAL LAWS

MANAGEMENT OF TECHNOLOGY ADDS THE DIMENSION OF HUMAN BEHAVIOUR AND CONSTRAINTS

#### VIEWS ON TECHNOLOGY

#### TAIWAN:

- ACQUIRE TECHNOLOGY
- CONCLUDE INTERNATIONAL PARTNERSHIPS

#### SINGAPORE:

HAS A DRIVE TO BECOME AN "ISLAND OF TECHNOLOGY" IN ORDER TO BE IN CONTROL OF THEIR FUTURE

WHY DO THEY FEEL THAT STRONG ABOUT TECH-NOLOGY?

#### FACTORS CONTRIBUTING TO GROWTH IN SA ECONOMY

- 1. POLITICAL STABILITY RESTORE THE RULE OF LAW
- 2. INVESTORS' CONFIDENCE LOCAL AND FOREIGN
- 3. HIGHER EXPORTS OF MANUFACTURED GOODS AND SERVICES
- 4. SOUND BALANCE OF PAYMENTS
- 5. CURB INFLATION AND WAGES -DEVELOP A WAGE/PRICE POLICY
- 6. INCREASE PRODUCTIVITY
- 7. CURB GOVERNMENT SPENDING
- 8. TECHNOLOGY UTILISATION
  - MULTIPLIER EFFECT
  - JOB CREATION
  - · PRODUCTIVITY
  - COMPETITIVE EDGE
  - · PROFITABILITY

### TECHNOLOGICAL PROGRESS LEADS TO ...

#### 1. IMPROVEMENT OF QUALITY OF LIFE

- EDUCATION
- HOUSING
- HEALTH SERVICES
- RECREATION
- ENVIRONMENTAL CONDITIONS

#### 2. INCREASED PRODUCTIVITY

- BETTER ECONOMIC PERFORMANCE
- COMPETITIVE PRODUCTS/SERVICES
- RISE IN PERSONAL INCOME

#### 3. BROADER PRODUCT/CLIENT BASE

- EXPORTS
- FOREIGN CURRENCY
- JOB CREATION
- JOB SECURITY

#### TRENDS OF THE 1990s

DEC/AVAC

RISINY

- DEFENSE INDUSTRY
- MANUFACTURING JOBS
- ECONOMIC GROWTH RATE
- INFLATION
- MAINTRAME COMPUTERS
- IOB SECURITY
- PROMOTIONS
- ALCOHOL CONSUMPTION
- TOBACCO USE

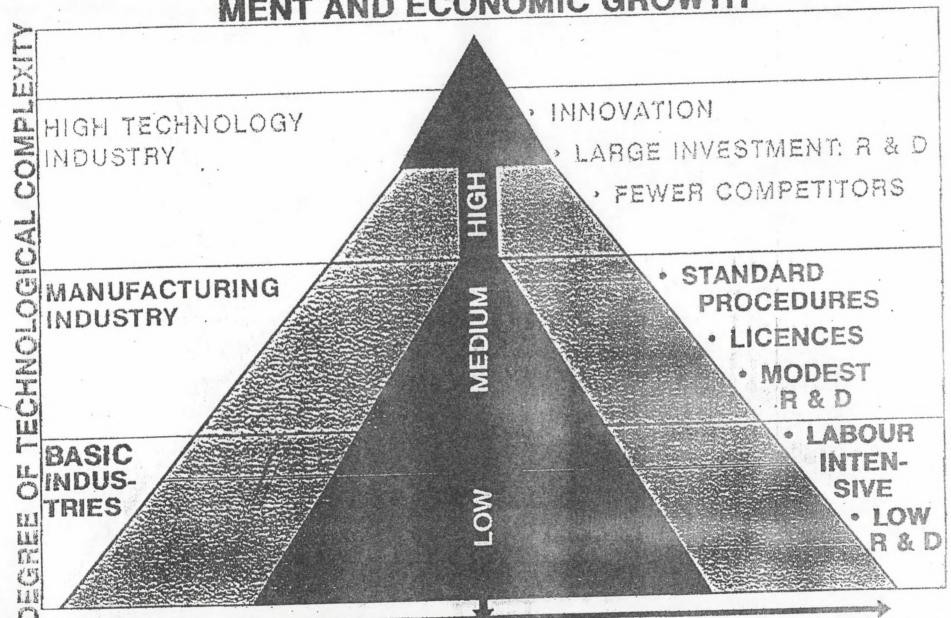
- BIOTECHNOLOGY
- HEALTH-CARE SERVICES
- HOME ENTERTAINMENT
- SPACE-AGE MATERIALS
- SPACE COMMERCIALISATION
- TELECOMMUNICATIONS
- TRAFFIC CONGESTION
- WASTE DISPOSAL
- COST- AND TIME-SAVING DEVICES

- I INFORMATION SERVICES
- ENERGY PRICES
- SERVICE SECTOR
- ALTERNATIVE FUELS
- FLEXIBLE WORK HOURS
   AND COMPENSATION
- CONTINUING EDUCATION
- PHARMACEUTICALS
- CHILDCARE
- ELDERCARE
- AIDS CASES

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- TECHNOLOGY MANAGEMENT
- PROGRAM MANAGEMENT
- INFORMATION MANAGEMENT
- BUSINESS MANAGEMENT
- RESEARCH AND DEVELOPMENT
- DESIGN AND UPGRADING

TECHNOLOGY: MULTIPLIES INDUSTRIAL DEVELOP-MENT AND ECONOMIC GROWTH



INCREASE IN ECONOMIC ACTIVITIES

10/03/98 - HG010E

# WHY THE ARMS EMBARGO MUST GO

- 1. PRESENT STATUS
- 2. IMPACT
- 3. DEMOGRAPHICS
- 4. CONTRIBUTION OF THE ARMAMENTS INDUSTRY
- 5. CONCLUSION

#### **EMBARGO**

# AN OFFICIAL SUSPENSION OF COMMERCE OR OTHER ACTIVITY

#### STATE OF SANCTIONS

- 1. UNITED NATIONS
  - COMPULSORY ARMS EMBARGO
  - VOLUNTARY OIL EMBARGO
  - EMBARGO ON FINANCING
     BY WORLD BANK AND IMF
- 2. COMMONWEALTH
  - PEOPLE-TO-PEOPLE SANCTIONS LIFTED
  - ECONOMIC SANCTIONS UNTIL TEC

#### STATE OF SANCTIONS

#### 3. EUROPEAN COMMUNITY

 LIMITATION ON IMPORT/ EXPORT OF ARMAMENTS

#### 4. USA

- ARMS EMBARGO
- GRAMM AMENDMENT -BLOCKS IMF FUNDING
- 27 STATES, 89 CITIES AND 25 DISTRICTS UP-HOLD SANCTIONS

#### STATE OF SANCTIONS

#### 5. OTHER COUNTRIES

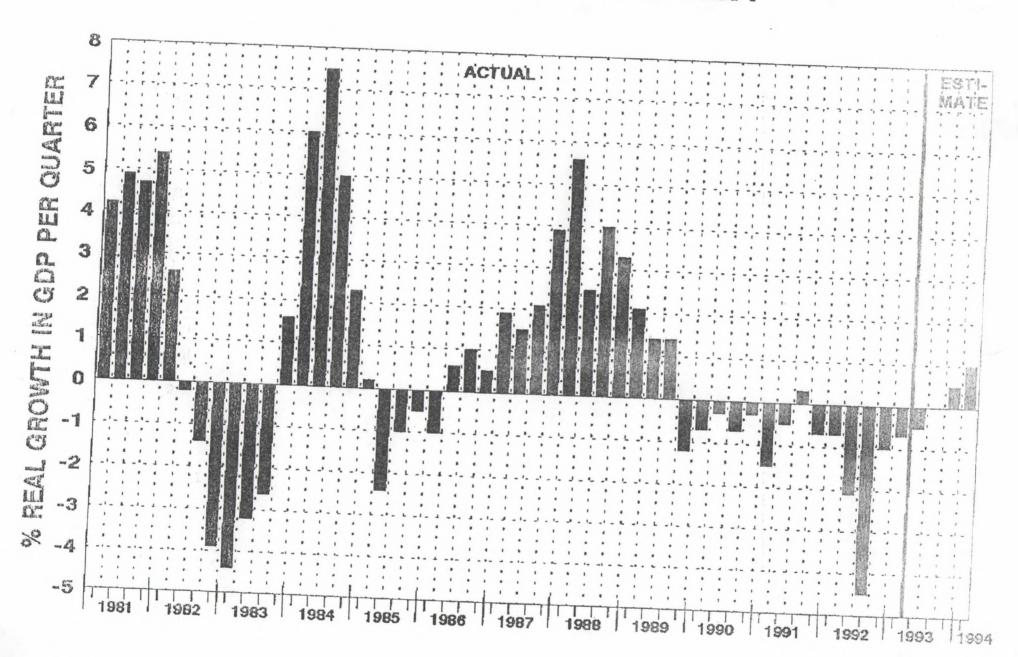
- ARAB LEAGUE : GENERAL TRADE SANC-
  - TIONS, BUT INDIVIDUAL COUNTRIES ARE ESTAB-
  - LISHING TRADE LINKS

- NORDIC COUNTRIES
- : EMBARGO ON LOANS AND NEW INVESTMENTS
- AFRICAN COUNTRIES
- : OFICIALLY TRADE SANC-TIONS ARE UPHELD, BUT SEVERAL COUNTRIES ARE
  - NORMALISING TRADE
  - RELATIONS

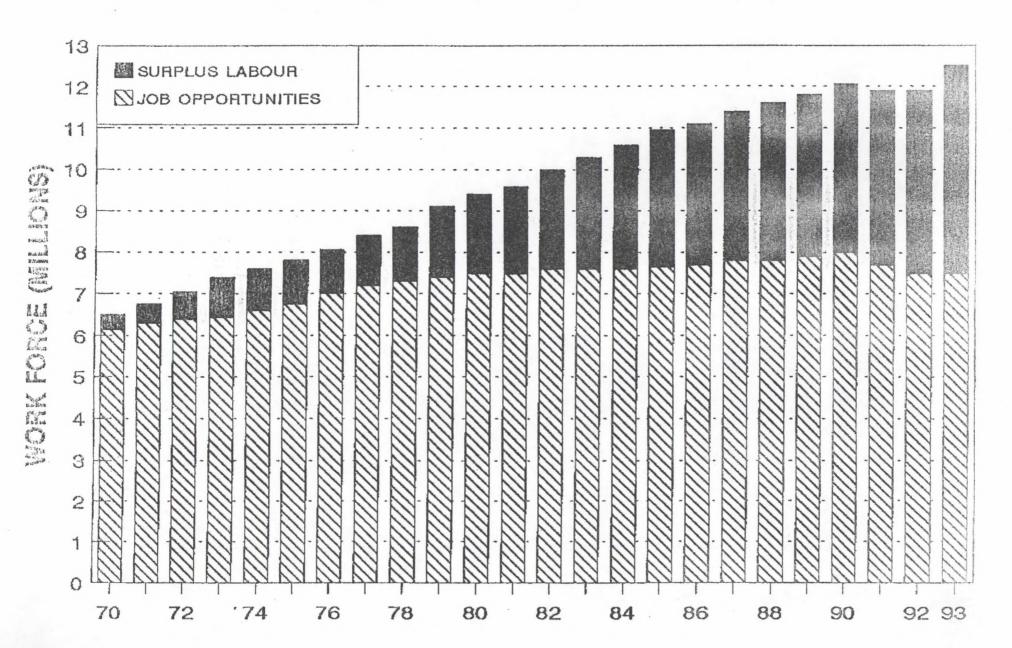
# IMPACT OF THE ARMS EMBARGO

- MARKETING
- ALLIANCES
- TECHNOLOGY TRANSFER
- FOREIGN INVESTMENT
- JOB CREATION
- PRODUCTIVITY

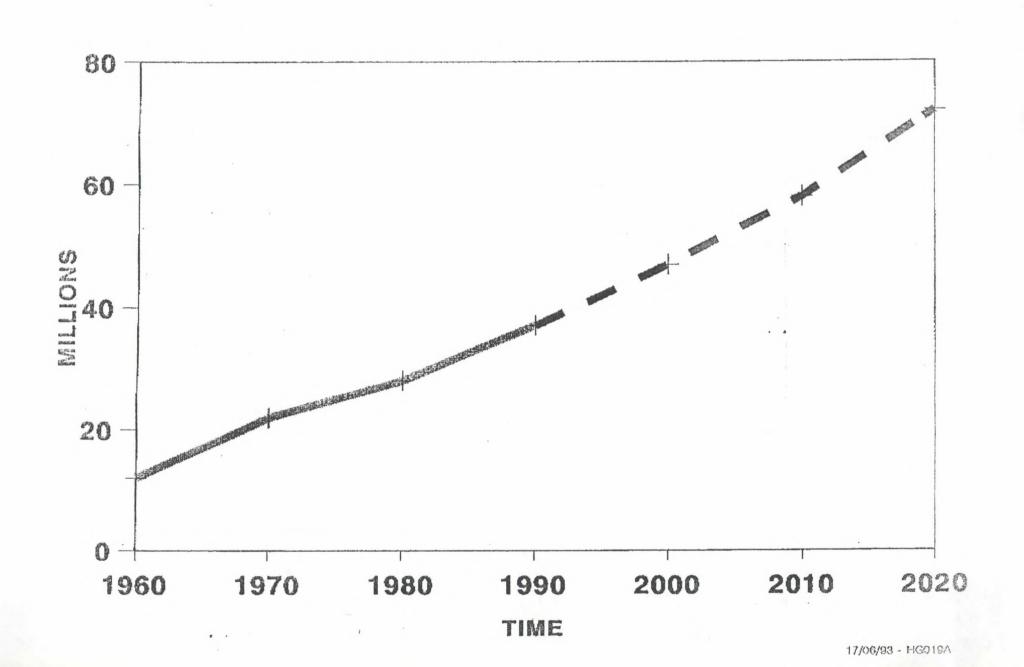
#### ECONOMIC GROWTH: RSA



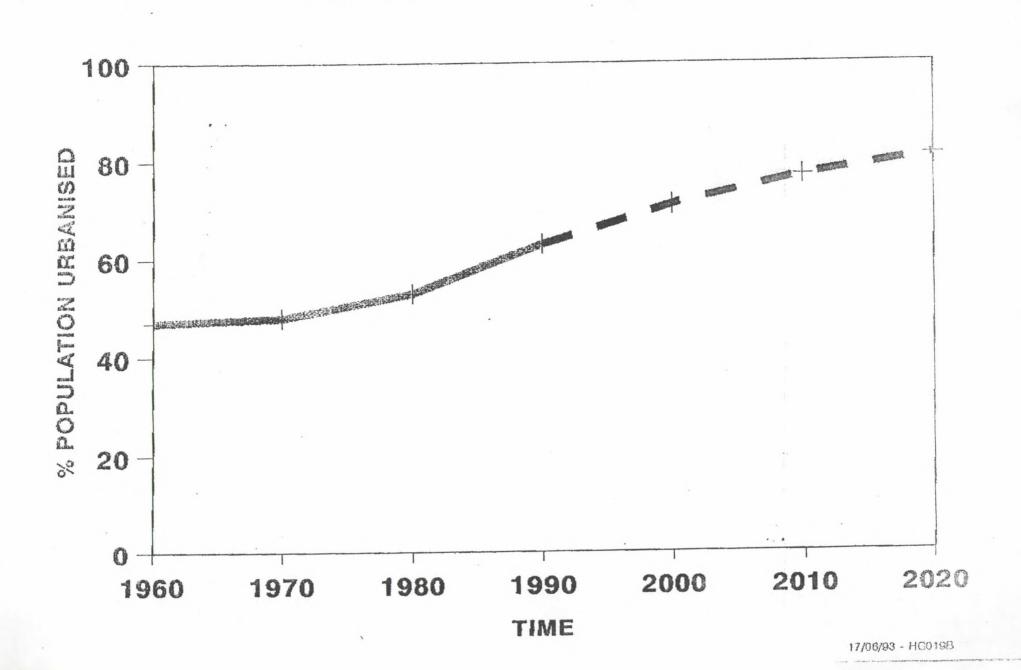
#### **EMPLOYMENT VS UNEMPLOYMENT**



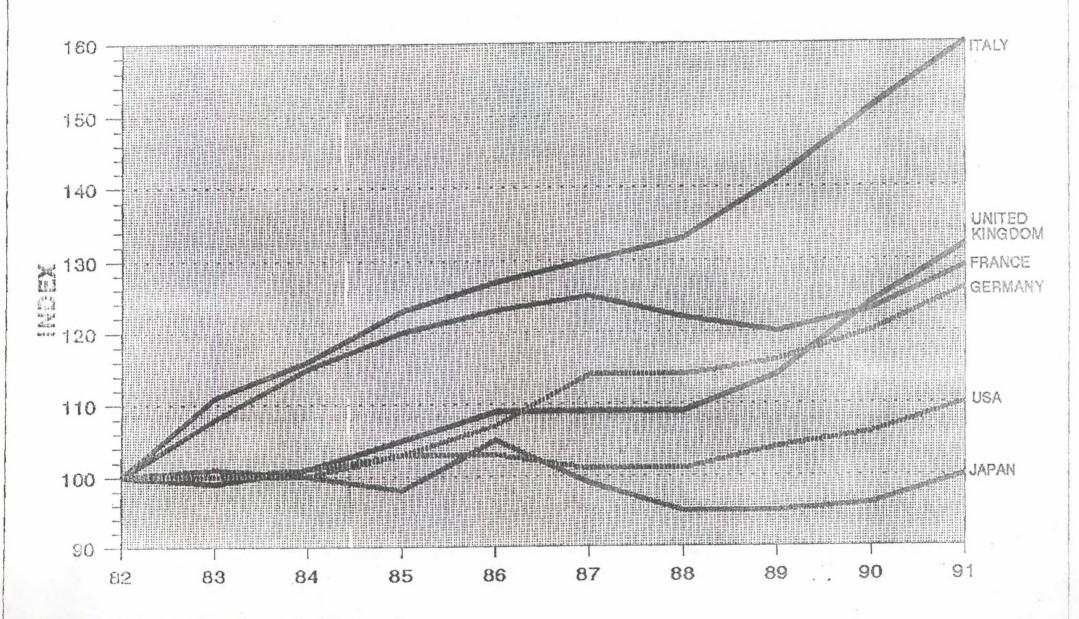
#### POPULATION GROWTH



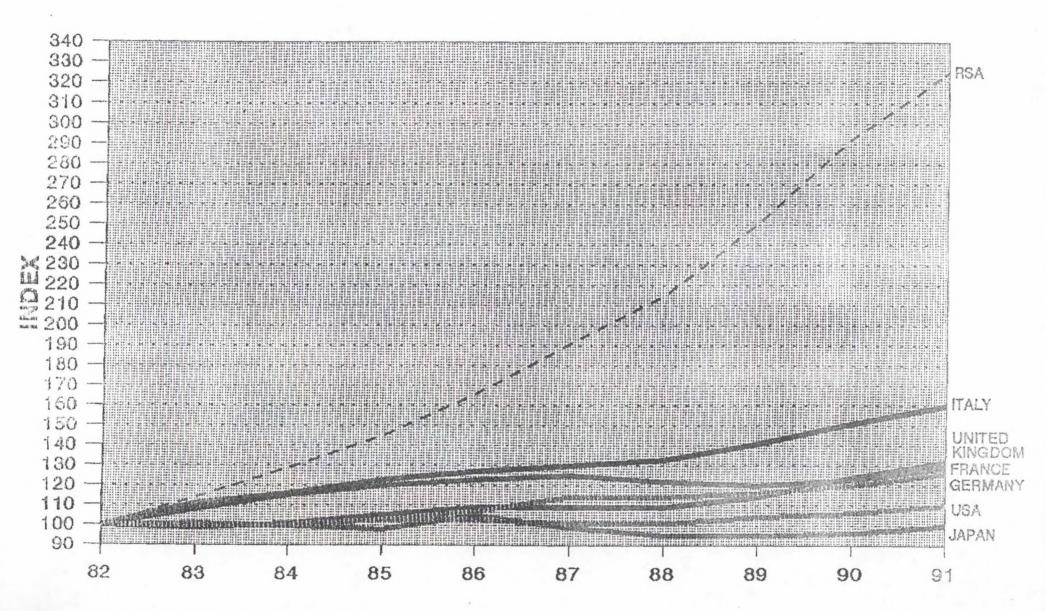
#### URBANISATION



#### UNIT LABOUR COST IN MANUFACTURING (NATIONAL CURRENCY BASIS, 1982 = 100)



#### UNIT LABOUR COST IN MANUFACTURING (NATIONAL CURRENCY BASIS, 1982 = 100)



# ARMS EMBARGO SHOULD GO, BECAUSE ....

- 1. INTERNATIONAL PLAYING FIELDS WILL BE LEVELLED
- 2. BALANCE OF PAYMENTS WILL IMPROVE
  - INCREASED EXPORTS
  - NORMALISATION OF IMPORTS
- 3. TECHNOLOGY TRANSFER WILL BE BOOSTED
  - MULTIPLIER EFFECT
  - PRODUCTIVITY

## ARMS EMBARGO SHOULD GO, BECAUSE ....

- 4. SADF WILL BENEFIT
  - ACCESS TO WIDER RANGE
  - COMPETITIVE PRICES
- 5. ECONOMY WILL BENEFIT
  - FOREIGN CURRENCY
  - ALLIANCES
  - GROWTH
  - JOB CREATION

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