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CHANGING DYNAMICS MILITARY-STRATEGIC ISSUES FOR A FUTURE SOUTH AFRICA

A CONFERENCE PRESENTED BY



Institute for Defence Politics

IN CONJUCTION WITH



HANNS SEIDEL FOUNDATION



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CONFERENCE

CHANGING DYNAMICS

MILITARY-STRATEGIC ISSUES FOR A FUTURE SOUTH AFRICA

hosted by



THE INSTITUTE FOR DEFENCE POLITICS

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THE HANNS SEIDEL FOUNDATION

6 August 1992

Ruby Auditorium
CSIR Conference Centre
PRETORIA

PAPER TOPICS

PAPER 1

REGIONAL INSTABILITY: THE CHALLENGE FOR THE FUTURE - A VIEW FROM MOZAMBIQUE

Sergio Vieira, Director of Centro de Estudos Africanos, Eduardo Mondlane University, Maputo

PAPER 2

SOUTH AFRICAN ARMS INDUSTRY: PRESENT AND FUTURE PROSPECTS

Mr Helmoed Römer-Heitman, MA, well-known author and military correspondent for Jane's Defence Weekly

PAPER 3

MANPOWER: CONSIDERATIONS FOR A FUTURE DEFENCE FORCE

Dr Jakkie Cilliers, Co-Director, Institute for Defence Politics, Midrand

PAPER 4

PROBLEMS AND CONSIDERATIONS ON THE INTEGRATION OF THE TBVC MILITARY FORCES INTO A NEW DEFENCE FORCE FOR SOUTH AFRICA

Brig T T Matanzima, Acting Chief of the Transkei Defence Force

PAPER 5

THE INTEGRATION OF FORMER GUERRILLA ARMIES INTO CONVENTIONAL FORCES: LESSONS LEARNT FROM BMATT IN AFRICA

Maj Genl A W Dennis, CB, OBE (rtd) from the UK, previously Director of Military Assistance Overseas

PROGRAM

MORNING CHAIRMAN Mr G Linska, representative of the Hanns Seidel Foundation in South Africa, Johannesburg

AFTERNOON CHAIRMAN Mr P-B Mertz, Co-Director, Institute for Defence Politics, Midrand

| 1 | 07h30 - 08h15 | 45 min | REGISTRATION & COFFEE |
|----|---------------|----------|-----------------------|
| 2 | 08h15 - 08h25 | 10 min | WELCOME & ADMIN |
| 3 | 08h25 - 09h15 | 50 min | PAPER 1 |
| 4 | 09h15 - 09h35 | 20 min | DISCUSSION |
| 5 | 09h35 - 10h25 | 50 min | PAPER 2 |
| 6 | 10h25 - 10h45 | 20 min | DISCUSSION |
| 7 | 10h45 - 11h30 | 45 min | TEA/COFFEE |
| 8 | 11h30 - 12h20 | 50 min | PAPER 3 |
| 9 | 12h20 - 12h40 | 20 min | DISCUSSION |
| 10 | 12h40 - 13h40 | . 60 min | LUNCH |
| 11 | 13h40 - 14h30 | 50 min | PAPER 4 |
| 12 | 14h30 - 14h50 | 20 min | DISCUSSION |
| 13 | 14h50 - 15h35 | 45 min | TEA |
| 14 | 15h35 - 16h25 | 50 min | PAPER 5 |
| 15 | 16h25 - 17h00 | 35 min | DISCUSSION |
| 16 | 17h00 | | CLOSING |

LOGISTICS

THE FOLLOWING GROUPS ARE BEING INVITED

Military, Industry, Academics interested in defence and related matters, Foreign Embassies, Political Groupings, Press and other

CONFERENCE ORGANISER

Mr Paul-Bolko Mertz

BOOKING ENQUIRIES

Lizette Alberts, P O Box 4167, Halfway House, 1685 Tel (011)805-1796, Fax (011)805-1874

FEES

R55,00 per delegate (including VAT)
(cheques, crossed and payable to the Institute for Defence Politics)

REGISTRATION

To confirm booking please complete the attached form and return to the above address together with your payment to reach us on or before 31 July 1992

CANCELLATIONS

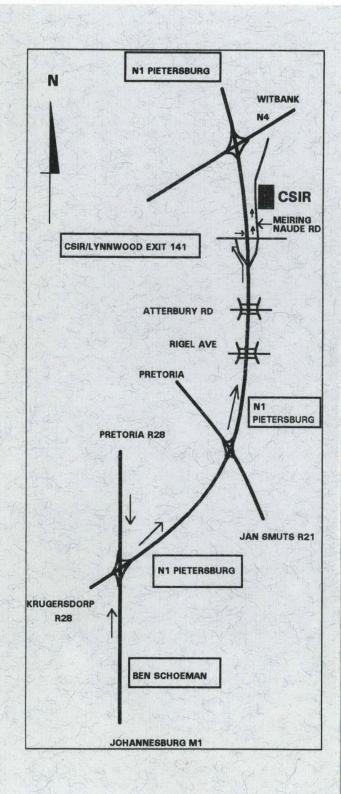
Fees cannot be refunded unless written notification of cancellation is received two days prior to the conference.

GENERAL

The conference will be publicized in the media during July 1992.

The organisers reserve the right to change speakers due to unforeseen circumstances.

Maximum capacity of 150 delegates.



PUBLIC SEMINAR

MILITARY INTELLIGENCE AND SPECIAL FORCES WHAT ARE THE FUTURE REQUIREMENTS?

hosted by the



Institute for Defence Policy

DATE Thursday, 24 June 1993

VENUE Conference Centre, Constantia Park, 239 Old Pretoria Road, Halfway House

(see map on reverse side)

TIME 09h30 to 13h00

PROGRAMME

09h30 - 09h40 Welcome and Introduction

by Dr Jakkie Cilliers, Institute for Defence Policy

^{09h40 - 10h20} Military Intelligence and Special Forces in a post-settlement South
Africa - the inevitable requirement

by Maj-Gen C Thirion (rt) and Brig W P Sass (rt)

General Chris Thirion started his career as an infantryman in 1 Parachute Battalion following which he lectured at the Military Academy in Military Geography. The last twenty years of his career he spent in military intelligence where he held a variety of posts, including that of Deputy Chief of Staff Intelligence. Brigadier Bill Sass recently retired from the post of Director of Personnel Utilization at the Personnel Division on the staff of Chief of the SADF. For many years he served as Chief Instructor at the Joint Staff College in Pretoria. He also served in the Strategic Branch of the Secretariate of the State Security Council.

10h20 - 11h00 Tea / Coffee

An alternative view - the restructuring of Military Intelligence and Special Forces in the New South Africa by Mr Joe Nhlanhla, Head: ANC Security Department

Mr Joseph Mbuku Nhlanhla matriculated at Kilnerton High School and holds an MA degree in Economics. From 1969 he headed the ANC youth and students wing. He subsequently served in various positions including that of ANC Chief Representative in Egypt and the Middle East, National Administrative Secretary of the ANC and Secretary of the Political Military Council. He has been a member of the National Executive Committee of the ANC since 1981. In 1987 he became Director of Intelligence and Security, a position which he still holds

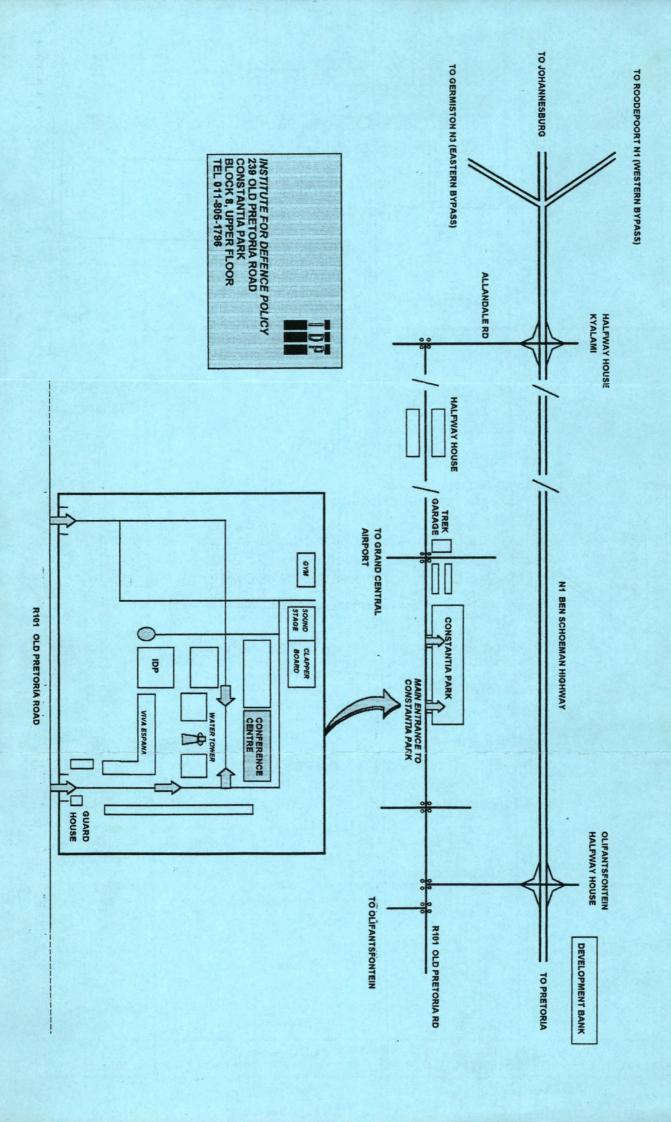
11h40 - 12h30 Discussion

12h30 - 12h40 Close

Should delegates wish to go for lunch there are a number of restaurants within walking distance of the conference centre.

Since space is limited, booking is essential.

Please RSVP to Lizette at (011) 805-4260/805-1796 or by fax to (011) 805-1874 by 18 June 1993.



= 111 coupet vole in 20th July - Huntingdon opposition to SWARD will it play a similar Brd Aug - Modos - Hines in a pest soft. SA (ps statection shout - 2 yes)

- structur

- unendate.

- "unphanisms for control of process of transition."

- "challage of conflict management is not going to be."

Shortlived." factors influencing requirement for MI change in SA will take place in an mustable environment - There is not much that a government can do to reduce the de violence in swort to making tome. - intelligence as the log to stable government - not only in the present.

- need for "joint intelligence effort" - should co-operate with other organisations to get the real picture on the - HI must form part of SA intolligence romancially - intelligence is a roumand function a responsibility.

- intelligence of strategic intelligence - often difficult to

- intelligence activities should be related to the "taddisting wish SADF.

- recently M1 underwood meaningful restructuring (as a result

of rationalisation) - we are not living in a safer world. - but cortain factors have changed threat analysis. - probability of conventional threat has deriversed - inability of neighbours to stop cross border - a change in - govern Elation phase - internal deployment of security forces inverse.

Tean be more bragdedig in combatting violonce - might contrib to reduction of wolonce Throats to pocce forritorial integrity E personal security Rapid deployment force - speed eccurate firspower eccurate firspower sustainability

= acceptable a affordable detarrent hront Roductions in budget => reduced military capacity

Trend must be combatted by force

multipliers. Border protection => combat drag = ilfogal arms suregaling.

Structure = function of MI must be decided by government. - M1 must not involve self in non-military - terrain of responsibilities must be spoll out in detail by legislation.

- MI task campet be left to civilian agencies

- point evaluation & interpretation on National lovel must receive immediate attention. - There should be no room for manipulation of information. - gout should be advised by multi-party part.

Grommittee on selection of main Mispersonnel. It is possible to build on existing building blocks

present MI will continue to serve goodinment

of the day - top office of society establishment - 7 security

- Control of intelligence services. Intelligence & a tool - Threat analysis - alert gout to apportunities. Souss - Special Forces What do They do. Rom different) Why SA will need thour? History of military ops in DOR turn of century - rise of medianisation, airforces, etc. + special forces All modern armies have from.

A. SAD Allegular Forces 1. Parachute Bathlious 2. Counter insuggeousy buttalions - light jufactry

-don't have weapond & oguipment

That other any 3. Mechanised Bailtalions 61 Mechanised Battalion B SAP Forces - Koevapt C. SADF Special Forces & 1 Recco. WWII - special forces really started being formed Strict selection process be special training l-can handle variety of appropriate behind or among the anany from

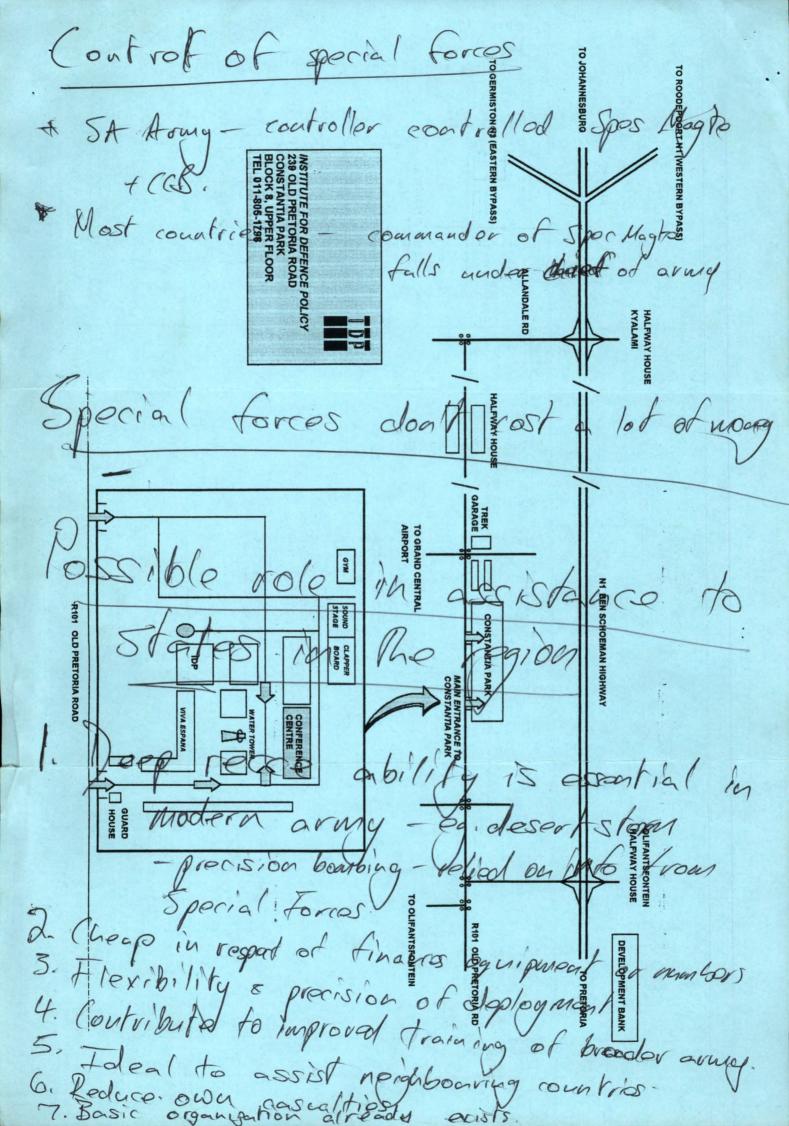
Special forces Rolo & Tesh (a) Intelligence gathering operations
-close Volationship with Sutoffigence
community. or anoments, deployment. (b) Sabotage or Disruption operations - interes disintermention. (Similar to artivities of revolutionary

aroups).

(Support of resistance mosaurants

- par Units -eg. Unita. 1d Anti-Torrorist Operations - NB since 72 Manich Massarre Chostagos hillod by voscuors)
- classic oxample - Ircuian Embassy/SAS (e) Counter-quevilla operations
-eq. attend base areas.
(SAS specialised in Ris in Malaya, borno, Aide)

(F) Training of Broader aguny.



· A Mhlauble - All armed forces require MI + special Forces function. - but no other issue is as problematic o Special forces - SADF terminology - 4 vecce regiments
Expand definition to include - light infunting
a function constitutes them as spes moster SADF def: MI. N's def: - more inclusive. Variables = balance of power within int. community,

- role of army (internal or external) - dayree of adjuvany within MI - legislative oversight. B) Axious We primary role - tactical (g. external military configurations). = armed forces = tom. - restricted to armed capacity of military capacity

- national intelligence Sultimate co-ordination of

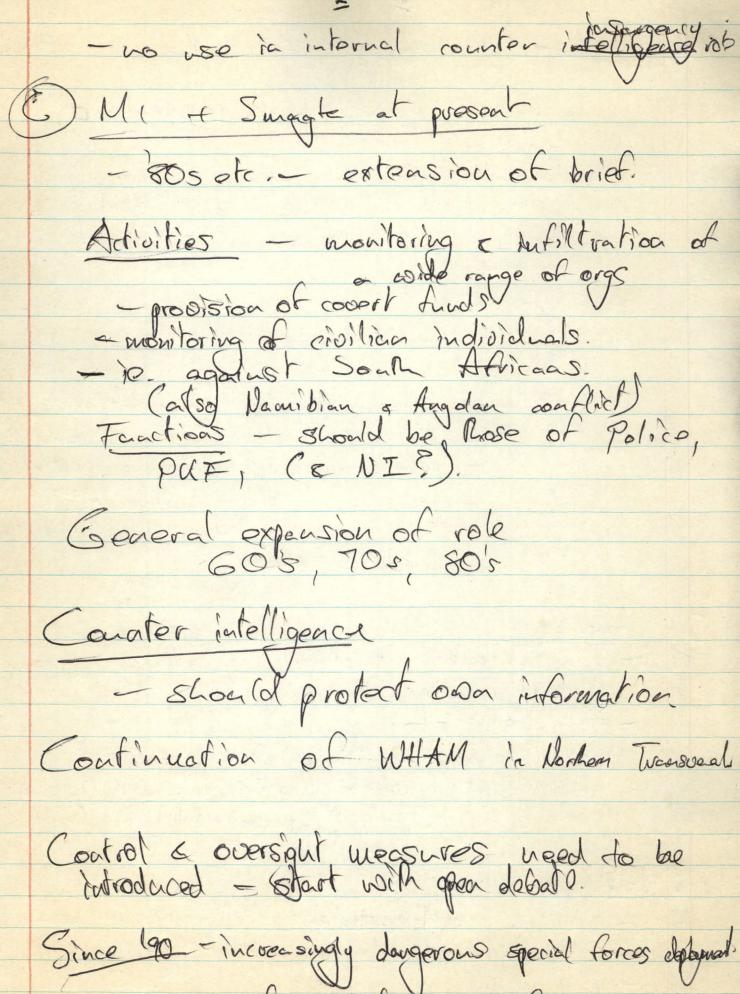
strategic intelligence brief. Dele spenal forces

- primary - grather strategic intelligence in educate

- disruptementy during conflict.

- parliagnentary oversight

- hational a international law - Geneve Concention



emergence of special special force culture - Souteaupt for issue of accountability.

How can structures
be transformed. Durant type of defforce posture Sill Two house?

Durant type of prodefence force will se has 3 What will be relationship between MISposimlanmy? (1) Défensive posture. Olegion - likely military co-operation

Defensive posture 1 Taternally - \$ Police & PUF to play role. Institutional subject component in training of office Need for debate on ethics of intelligence Jouger of displacing members of simaghe to extrapation entury roll

Special Forces Special characteristics! -individual andits require individual attention. Restructuring regulars tactical Axibitity to prevent alienation of groups of sediens OFirst phase of restructuring requires detailed porsonnol andit (3) Third phase - national e regional consultation in dealing with fore ign observats.

TDF PRESENTATION SPEECH AT A CONFERENCE: CHANGING DYNAMICS.

: "MILITARY - STRATEGIC ISSUES FOR FUTURE SOUTH AFRICA"

BY BRIG T.T. MATANZIMA: TDF: 6 AUG 1992

The Co-Directors of IDP Mr Paul-Bolko Mertz and Dr Jackie Cilliers, the other delegates from various establishments and Institutions, ladies and gentlemen.

Because I have been warned that time is of essence in this presentation, I will dispense with long-winded salutations and small talks and get on to my topic which is:

"Problems and considerations on the integration of the TBVC Military Forces into a New Defence Force for South Africa".

I am to deal with my subject in the following manner;

- EXPERIENCES OF THE TBVC ARMIES.
- THE NEED FOR INTEGRATION.
- THE MECHANICS OF INTEGRATION
- TIMING OF INTEGRATION

THE EXPERIENCE OF THE TBVC ARMIES

In this Sub-heading I do not intend to deal with nitty gritty detail, but to highlight those areas which the TBVC Armies have similar or contrasting experiences/facts and base my presentationand arguments on such similarities and or contrasts.

The origin of the TBVC Armies is that all of them either immediately, preceeded or followed their countries' THIS HAS THE IMPLICATIONS THAT THE PURPOSE, independences. EXTENT AND THE NATURE OF THESE ARMIES BEAR RESEMBLANCE POLITICAL OUTLOOK THEIR MOTHER COUNTRIES' IN 0F OF STRATEGY, TRAINING AND TACTICS. One has to just look at the individual independent state's origin of independence, Political and Economic Relations with the Republic of South Africa, Lliberation Movements and the rest of the world to gauge the nature of these armies before 1989. These were designed to be extentions, ears and eyes of the SADF and subsequently RSA in a sophisticated manner, under the guise of constitutional independence.

Another area of comparison and constrast is that of training. With regard to comparison, all the TBVC Armies have had their elementary training in the SADF with a few exceptions which are of no significance so much that they are not even worth mentioning on this paper.

Almost all the TBVC Armies have staged military take-overs, albeit not all of them were successful. This move then in a new era in the Military-Political outlook of the TBVC Armies, even in those armies which were not successful in their take-overs. This out-look was of course in varying degrees. The contrasting facts are that some armies were favourably disposed towards liberation movements and their armed wings and some not, due to leadership and politics of their various countries. Facts at hand on this point is TDF - CDF - VDF and to a lesser This turn of events has an impact extent the BDF. the being of the TBVC armies both from the Republic of Africa's and the Liberation Movement's point The above has resulted in changing of patrons for the other in some cases, as is the case with Transkei.

The above scenario has quite very interesting and contrasting implications and subsequent results in terms of training, experiences and capacities of the TBVC Armies. Those TBVC Armies favourably disposed towards the RSA and SADF do get hand-outs in the form of training although this is limited in quality and effect due to what I would call HURDLES, MILITARY BACKGROUND, SADF-MEMBERSHIP attitude towards blacks (Their negative and prescriptive attitudes) and lack of military ordances and equipment. In some cases these hand-out courses are not limited as outlined above, but dove-tailed to suit the TBVC Armies. The result is that these armies only thrive on the above-described hand-out courses.

On the other hand, those armies favourably disposed towards Liberation Movements have had opportunities to train elsewhere than RSA, therefore they have been exposed to what I would call variety training and they stand a good chance of embarking on the cross-pollination of training in their own armies, as is the case with the TDF. Training in the TBVC armies is of varying degrees as indicated above.

One favourable comparison amongst the TBVC armies is that their training is conventionally based and that they have some experience in Administration. These attributes could well be exploited one way or another.

THE NEED FOR INTEGRATION

In the wake of Political renaissance prevailing over our sub-continent with the talk of a Non-Racial Democratic South Africa the related armies cannot afford to be left behind. The extent of the country's new political dispensation should reflect the diversity of its peoples' in Government structures including the National Army. No one army can claim political and moral legitimacy in this country until after the new dispensation has been arrived at. The above fact then breeds the necessity for integration of all related armies.

Having said this, the integration of the SADF, MK, APLA and the TBVC Armies is inevitable since neither of these groupings has the political or military strength to ensure that its army is installed exclusively as the New Defence Force.

Strategically and politically it is desirable that related and relevant armies be integrated because the exclusion of one of these armies would lead to conflict.

THE MECHANICS OF INTEGRATION

This aspect of integration is wrought with problems and difficulties which need to be cautiously considered if exploitation of one party position by another and total dissension is to be avoided at all. I will highlight a few of these problem areas:

- First and foremost is the question of numbers of members in the armies which are aligned with a particular party/movement position, an example here is SADF/RSA Government which has high figures.
- The type and standard of training which each party/movement/organisation will try to impose upon the others.

- There is also the question of the SADF membership superiority in technical and sophiscated training which the SADF (and the regime) might use to thier advantage.
- Lastly and most important is the fact that there is yet no democratically elected government which is legitimate to define the Government's strategy from which the Defence Force would extract and formulate the military strategy and doctrine from which in turn the New Defence order of battle can be established.

As pointed out earlier, certain cautious considerations need to be looked into;

- Recruiting by all armies to be suspended until the New dispensation.
- Military activities to be restricted to training only.
- Military operations to be under a Joint Command and should be jointly conducted amongst the relevant forces and these should be restricted to minimum and be on extreme necessity only.

- SADF to gear themselves for training the Senior and middle command levels of the New Defence
 Force as a starting point.
- Intelligence (SADF Special Forces = Directorate of Military Intelligence) operations to be completely dissolved and members of these organisations to be integrated into the regular SADF Units.

With regard to the actual integration process it is here submitted that the following process should be taken or followed;

- New Defence Ministry to formulate the strategy of the Democratic Government from which rationalization figures for the New Defence Force can be established.
- New Defence Ministry to give guidelines on Military doctrine to be followed by the New Defence Force. Establish a set of Selection Tests for various levels.
- Appointment of various level democratic Selection Boards (i.e. which are representative of all involved elements) to go through the selection process.

- Selection Board to establish registration centres (strictly for serving members) throughout the country for members who volunteer to continue with the Military Career. This is an endeavour to establish figures in respect of each army for Rationalization process.
 - In line with the above, the various armies should be afforded the means to offer retirement and retrenchment package deals according to Rank, Age and Service to their members.
 - The Defence Ministry to then appoint Command and staff elements who will start working on the Defence Act and Regulations and Postings of the Selected members according to Education and Military qualifications and experience in various Command and Staff Functions.
 - has been selected and posted, the Once Personnel responsible staff compartment will have to arrange an on-the-ground training and orientation courses key personnel and general training for Here the emphasis should be placed on rest. and aimed at addressing the imbalances in training that appointments, postings and skills so be rationalized Promotions should seen to be accordingly.

Meanwhile the various armies should start preparing their members psychologically and politically for the integration.

TIMING OF INTEGRATION

It is the considered view of the TDF that integration should actually be effected under a Democratic Government by a Democratic Government. The underpinning reasons here to are that;

At that stage the Democratic process would not only be irreversible but will be seen to be irreversible by the whole world.

Only the Democratic Government can claim legitimacy to Command and control the integrated New South African Defence Force because it is the only body empowered to repeal or ammend the present South African Defence Force Act, Military discipline code and regulations to meet democratic principles.

The Democratic Government is the legitimate body to mete out retirement and retrenchment package deals to serving members who would not like to pursue the military career any further. It is vital that these package deals be meted out from one central fund and by one central body for uniformity purposes.

Lastly, the Democratic Government would be in a better position than the Interim Government to establish the New Defence Force Role,

Composition, Character and Doctrine according to democratic principles.

CONCLUSION

It is worth mentioning here that the TDF is the most experienced of the BVC armies in administration because she has been exposed to spells where she has had to fend for herself without advisor assistance both in Administration and Training. Of course this does not purport to mean that the TDF be regarded as a praetorian force but as a viable source of manpower for middle management and lower-rank levels.

Ladies and gentlemen, the Democratic Government should strive to seek a well-balanced and representative command structure during and after integration.

This presentation ladies and gentlemen makes the TDF's perspective and point of view in this regard.

Thank you.

THE SOUTH AFRICAN DEFENCE INDUSTRY PRESENT AND FUTURE PROSPECTS *

By Helmoed Romer-Heitman, MA
Author and military correspondent for Jane's Defence Weekly

1.0 INTRODUCTION

South Africa's defence industry has experienced a very difficult three years. Defence funding was dramatically cut in the wake of the settlement in south-western Africa, leading to an equally or more dramatic cut in ammunition, stores, and equipment purchases by the armed forces. Great hopes of "peace in our time" brought further defence funding cuts, leading to stretched-out equipment delivery schedules, and to the slowing down, "freezing", or even termination of many development projects.

The continuing financial difficulties facing government, suggest that there may be yet further defence funding cuts in the offing - if only in real terms.

The prospects for the defence industry do not, therefore, appear to be very exciting at first glance. A proper analysis, however, offers a rather less gloomy picture.

2.0 THE PRESENT SITUATION

The political and strategic developments of the early 1990s have brought difficult times for the South African defence equipment industry. Indeed for this industry internationally. It is likely that times will remain difficult through the mid-90s.

The political and strategic developments of the later 1990s and around the turn of the century, by contrast, are likely to bring new opportunities.

This will be so quite simply because the recent developments are not signs of some fundamental change in man or his way of doing political business. Man has not yet outgrown war. Nor has he yet outgrown the use of violence to attain his ends. This sad truth should be self-evident to anyone who reads beyond the comics of his daily newspaper.

Contrary to the vain hopes expressed by the more naive among us, the end of the Cold War has not made this world a more peaceful one. What it has in fact done, is remove the competition between the two super powers; which competition was a major contributing factor to giving us forty-five years of relative peace by virtue of keeping much of the world in a state of stable tension.

This controlling factor has now been removed, and we are seeing some of the first signs of the new - warmer? - world in which we will have to live for the next few decades. These signs include

EMBARGO: 6 AUG 92, 09h35

^{*} Paper presented at a conference on Changing Dynamics: Military-Strategic Issues for a Future South Africa, hosted by the Institute for Defence Politics in conjunction with the Hanns Seidel Foundation, CSIR conference centre, Pretoria, 6 August 1992.

those ancient quarrels that have already flared up in the former Yugoslavia, those equally old quarrels being so enthusiastically revived in the eastern parts of the former Soviet Union, and yet others being remembered and revived in the former Czechoslovakia and along Russia's western frontiers. Other signs are visible in the Indian sub-continent and in the Middle East, where Saddam Hussein's Kuwaiti adventure could never have progressed beyond a fevered dream in the days of the Cold War. The Far East is also not without its tensions, perhaps the most apparent being along the inter-Korean frontier and the multi-national quibbling over the Paracel and Spratley Islands.

Africa is not immune to these developments, anymore than it was immune to those of the Cold War era. Africa also has its own set of internal tensions that could yet lead to intra-African wars - not least among them the fractions of colonial borders that were drawn in blithe ignorance of ethnic groupings, the problems of failing economies, and those of disintegrating state services. We must not forget the long tradition of states facing internal stresses turning to border quarrels or foreign wars to sublimate them. Can we really hope that Africa will be so very different? It is also far from impossible that outside powers may again see this continent as an area of opportunity, as its own governments struggle to cope with its problems. A new "scramble for Africa" is not impossible, and it could bring some unexpected players to the region, with consequences that are as yet very difficult to calculate with any certainty.

The first decades if the 21st Century could thus very well see a number of crises, clashes, and even wars in various parts of the world, including Africa. Some of these developments will, quite inevitably, also affect South Africa.

2.1 SOUTH AFRICA

South Africa is the *de facto* regional power of southern Africa - both economically and militarily. This will become more and more widely accepted and recognised regionally and internationally in the near- and medium-term. In the longer-term, South Africa may well also become the *de jure* regional power within the framework of a regional security pact.

The status of regional power - de facto or de jure - brings with it responsibilities, not least as regards regional security and in the wider strategic arena. South Africa certainly cannot, for instance, afford to ignore serious conflicts within the region, or on the borders of the region. Nor could South Africa safely ignore any external power seeking to establish its authority in or adjacent to the region. Quite apart from a regional security responsibility, it will be in South Africa's immediate interest to ensure that this region is prosperous, peaceful and secure.

South Africa may also again find herself asked to deploy forces to assist allies in another part of the world. Who, after all, would have been brave enough in 1989 to predict a South African "blue helmet" UN-contingent in Angola in 1992? Some will argue that this role, at least, is one that can be avoided. That would be very short-sighted. The world has become far too interwoven for a country like South Africa to assume that it can dodge such responsibilities with impunity.

South Africa must, therefore, develop and maintain armed forces that are strong enough to deter military adventures against her or within the region, to support her regional neighbours, and to enable her to play her part in international operations. These forces must receive equipment that enables them to be effective against modern armed forces. Given the amount of equipment that will "cascade down" from the major powers to the aspiring major powers over the next decade, any assumption that South Africa's armed forces will be able to make do with old equipment, would be criminally unwise.

There is, thus, a clear need for South Africa to have effective armed forces, and to ensure an effective re-equipment programme for them.

2.2 SUMMING UP

To sum up the overall argument: There will continue to be a need for armed forces internationally, and there will continue to be a need for equipment. Equally, therefore, there will continue to be a need for defence industries to develop and manufacture that equipment. There is no good reason why the South African defence industry, and indeed South African industry generally, should not benefit from this.

First, however, it must survive its present crisis.

3.0 PRESENT CHALLENGES

The survival of South Africa's defence industry and, indeed, the further expansion of its capabilities, is not only a matter for this industry itself. It should be a matter of some considerable concern to government and to industry generally.

It should be of concern to government for strategic and economic reasons. Strategically, a national defence industry is a vital factor in maintaining national independence. Reliance on foreign equipment sources can too easily lead to political dependence on the supplier nation. All of the major powers have used equipment sales to gain leverage over their clients. Another great danger lies in those smaller suppliers who are happy to sell equipment, but then refuse to support that equipment as soon as the client is faced with any threat, being unwilling to export into a "zone of tension". An indigenous defence industry serves to reduce the vulnerability of the country to these dangers. It also serves to provide the armed forces with equipment tailored to their actual needs and capabilities.

Economically, the defence industry can be an important national asset. It is a major employer, a major trainer of highly skilled and semi-skilled workers, a major client of many other sectors, and potentially a major earner of foreign exchange. The defence industry can also be valuable as an "engine" for developing and expanding the national technology base. Equipment developed for the armed forces is often at the leading edge of technology, and requires high manufacturing standards. In satisfying those needs of the armed forces, the defence industry also creates a base of knowledge that others can exploit.

The defence industry is, thus, an important element of the overall economy. As such its continued survival and, indeed, its renewed growth from a smaller peacetime base, should be of some considerable concern to all players in the economy, and to the engineering and electronics industries in particular. It serves the industrial sectors and the wider economy almost as directly as it serves the armed forces. This is not always understood by those who should understand it. Not very long ago a publication in the engineering world waxed quite lyrical about the benefits of further defence cuts. Well, those cuts have come to pass, but we have not seen much rejoicing in the engineering industry as a result of them.

The argument here is not that a national defence industry is the ultimate investment in purely economic terms. It very certainly is not. Defence expenditure, however, is inevitable and given that fact, it makes excellent strategic, economic, and financial sense to spend as much of that money as possible at home. That demands a defence industry with the depth to develop, produce, and support complex weapons systems. Fortunately, this industry can also bring benefits in other areas, as outlined above.

South Africa expended much effort and money to develop a viable defence industry. This industry does not consist just of Armscor and now Denel. It encompasses many large and small private firms that have worked as contractors on various defence projects and programmes. Just as much as the official defence industry, these firms have developed some very valuable "know-how" and

"do-how". They, and the official defence industry have also developed some very competent research and development capabilities. Together this represents a valuable and almost irreplaceable asset. South Africa must search for ways to ensure that it continues to draw strategic and economic returns from this asset, and to further exploit its potential.

If South Africa acts to draw maximum advantage from the inherent potential of the defence industry, it can ensure a functioning and viable industry to equip its armed forces, and can further develop the industry as a national <u>economic</u> asset. A failure to do so, will waste much of the very considerable industrial and technological capability that was built up at such great effort and expense. It will also weaken South Africa strategically.

The immediate challenge is to overcome the damage caused by the very heavy and sudden cuts in defence expenditure over the past few years. These were far too heavy and at far too little notice to allow the industry to absorb them safely, by developing other market areas and skills. One result has been that the industry has already begun shedding highly qualified and experienced staff. With few challenging and satisfying positions available in other industries, many of the best among them will emigrate. Once lost, their "know-how" and "do-how" will require immense effort, and much cash and time to replace. South Africa really cannot afford this loss.

What is needed is for the government, and industry generally, to come to fully understand the importance of the defence industry to South Africa. Once that is achieved, there are measures that can be taken, despite the financial situation, to keep its core alive long enough to develop alternative areas of activity that, in turn, will enable it to maintain its defence capabilities.

South Africa should, for instance, follow the example of all the major powers, by keeping the research and development programmes alive despite current procurement cuts. A relatively small expenditure here, will ensure the retention of key personnel and know-how, and will go some way towards ensuring that the armed forces can be properly re-equipped, should a new threat develop. Some major development projects can be stretched out, not merely to delay expenditure, but also to incorporate the most current technology when they do go into final development. Some of the major re-equipment programmes can be continued at low production rates. While this is not ideal, it does keep the manufacturing capability alive.

Some of this is already being done. One need merely think of the stretched out Rooikat production, and of the low-key development of the Rooivalk. More will need to be done if South Africa is to save this important asset and draw benefit from it. This lies in the province of the government.

Beyond what can be done by government, the industry should very actively be seeking export possibilities. Effective marketing of weapons systems, sub-systems, and components that are already in production for the South African armed forces or for others, can serve both to ensure the medium-term survival of the industry, and to fund research and development work for future products to ensure its long-term survival and growth.

The armed forces, for their part, should make every effort to support the industry in its drive to win foreign orders. Their support can range from assistance in assessing potential markets and supporting the marketing team, through arranging equipment demonstrations, to seconding personnel and providing facilities to support the development of variants to client specifications. Where a client is found for equipment that is already in service with the South African armed forces, they should make equipment available from their holdings for refurbishment, modification to client specification and delivery, when prompt delivery is known to be an essential element in clinching the contract. The upside to the armed forces would then be one for one replacement of the equipment with new-production items.

A carefully balanced programme of continuing work for the SADF, coupled with aggressive and imaginative export marketing by the industry itself, can go a considerable way towards ensuring the survival of the industry and then its growth.

Given that the industry's survival is ensured, what then are its further prospects?

4.0 PRESENT PROSPECTS

The immediate prospects for the South African defence industry do not look very rosy. Given a reasonable degree of vision and forward planning on the part of government, the armed forces and the industry, there is no reason why the defence industry should not survive the present crisis with its core capabilities intact and with considerable potential to expand its capabilities from this smaller peacetime base.

The remainder of this paper is, thus, based on two assumptions:

- That the government understands the importance of maintaining both effective armed forces as such, and the industrial base to support them.
- That the defence industry accepts that the days of the armed forces as a captive and not too critical client are over, and works actively and imaginatively for its own survival.

The core of present prospects for the defence industry lies with the South African armed forces and with other existing clients. Satisfying the needs of these two client groups should, properly handled, lay the foundation for its ability to break into other markets. There is also a present prospect of some "gravy" to be earned by the imaginative marketing of current products to new clients, but that lies more in the area of future prospects.

4.1 THE SOUTH AFRICAN ARMED FORCES

The South African armed forces are the core client of the South African defence equipment industry, and this must continue. From the national point of view, the primary purpose of the industry is to develop, manufacture, and support equipment for the South African armed forces. The *quid pro quo* is that this work forms a solid foundation on which the industry can build to expand into other markets, to the wider economic benefit of the country and, of course to its employees and shareholders.

There are five general areas in which the industry can serve the South African armed forces:

- Maintaining existing equipment
- · Refurbishing existing equipment
- Upgrading existing equipment
- Converting existing equipment to new roles
- Developing and supplying new equipment

With defence funding short, the emphasis will for the time being have to lie on the first four areas.

4.1.1 Maintenance

The concept of industry maintenance of major equipment items, is well-known to the Air Force and also to the Navy. Given that the South African Army's main combat forces are in large part manned by the Citizen Force, with only a small standing element, a good argument can be made for a programme of industry-run maintenance of the Army's heavy equipment. While this is already done

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